

CURTIS E. KIDD TELEMAQUE, PhD

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Mobile Phone: 1-202-286-0024

AREAS OF EXPERTISE AND QUALIFICATIONS

- Capital Market Development
- Access to Capital for Small-to-Medium Enterprises
- Economic Growth and Development
- Stock Market Effects
- Emerging Markets
- Research Methods and Data Analysis
- Technical Writing
- Management Consulting

EDUCATION

HOWARD UNIVERSITY

WASHINGTON, D.C, USA

Degree: DOCTORATE, DEPARTMENT OF AFRICAN STUDIES AND RESEARCH

Specialization: *Public Policy and Development; sub-Saharan Financial Markets*

HOWARD UNIVERSITY

WASHINGTON, D.C, USA

Degree: MASTERS OF BUSINESS ADMINISTRATION, FINANCE

UNIVERSITY OF MICHIGAN

ANN ARBOR, MICHIGAN, USA

Degree: BACHELORS OF ARTS, ECONOMICS

PROFESSIONAL EXPERIENCE

June 2021 – Present

Director

HPS Center for Financial Excellence

Howard University School of Business

Washington, D.C., U.S.A.

Lead Center initiatives to increase diverse representation in the financial services industry—particularly in sales and trading, commercial and investment banking, investment management, capital markets, and wealth management.

**June 2017 – Sept 2017
(Sabbatical Project)**

Fellow; African Business Fellowship / African Leadership Network /

Management Leader Training

Mabati Rolling Mills / Safal Group

Nairobi, Kenya

Assessed and analyzed company's supply chain and sales distribution network.

- Assessed supply chain from sourcing to service delivery points, and across functional areas such as forecasting, supply planning, warehousing, inventory management, and transportation
- Assessed and analyzed company's sales distribution network using qualitative and quantitative data to highlight inefficiencies in structure, processes, and policy

June 2009 – Aug 2021 Senior Analyst; Team Lead

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Postal Regulatory Commission

Washington, D.C., U.S.A.

Responsible for providing economic, financial, and political analysis of the United States Postal Service (USPS) for Postal Regulatory Commissioners.

- Provide advice to the Commission on matters pertaining to financial and service components of Postal regulatory policies, including: detailed statistical studies and survey data; cost and accounting data and methodologies; databases of service units compiled for specific operations; quantitative and qualitative reports, studies and surveys' and other economic evidence and argument pertaining to market power, competitive access, or potential anti-competitive impacts and effects
- Review technical components of USPS reports, proposals and notices.
- Respond to special study requests from United States Congress, as well as information requests from United States Congress, the USPS, mailers, and the general public
- Assist in the establishment and maintenance of rules, regulations and procedures regarding accounting and auditing practices to be followed by the Postal Service.
- Aid in the evaluation of USPS compliance with service standards and analysis of service standards data. Prepare technical reports and deliver oral presentations on analyses and findings
- Oversee the evaluation of the USPS service performance records and other data to assess accuracy, completeness and conformance to reporting and procedural stands set by the Commission

June 2004 – Jan 2008

Senior Equity Trader; Registered Options Principal / General Securities Principal

**Capital Financial Group/H. Beck
Rockville, MD, U.S.A.**

Supervised firm's trading and brokerage operations for firm representatives.

- Provided supervision and compliance oversight of Capital Financial Group representatives through the development and utilization of department and National Association of Securities Dealers (NASD)/Securities Exchange Commission policies
- Maintained regular internal and external communication regarding brokerage operations and all products and services offered
- Enhanced and developed the brokerage operations platform
- Led firm-wide project to analyze brokerage procedures, which resulted in structure and process reorganizations.
- Supervised firm's options trading and operations
- Supervised firm's fee-based and managed account operations
- Performed NASD compliance reviews for registered investment advisors
- Resolved customer complaints and reconciled trade discrepancies

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- Conducted frequent staff meetings to update trade staff with current market dynamics including trends, interest rate environment, and new investment products
- Provided regulatory and operational guidance to the firm's registered representatives
- Performed audits of the firm's commission for its fee based and managed account business
- Analyzed and monitor the performance of the firm's trade executions by volume and dollar value for trends
- Developed a procedural process that increased the efficiency of workflow of the firm's trading desk

**July 2002 – April 2004 Senior Equity Sales Trader
GRW Capital Corporation
Washington, D.C., U.S.A.**

Monitored liquidity in domestic equity markets to execute equity order flow from institutional clients.

- Oversaw all aspects of the trading desk: pre-trade analysis, inbound and outbound trade processing and the design of optimal strategies for large trades
- Evaluated market developments in order to give clients accurate product information
- Coordinated and facilitated special projects as requested by management
- Managed internal and external logistics during the transition of settlement firms
- Identified potential trading strategies and offer ideas to improve new ones

**June 2000 – April 2002 Junior Execution Trader
GRW Capital Corporation
Washington, D.C., U.S.A.**

Implemented trading strategies that leveraged technology to efficiently execute trades at minimum transaction costs.

- Responsible for providing data and disseminating research reports on the economic outlook of the United States
- Reviewed transactions to ensure accuracy of information and ensured that trades conform to regulations of governing agencies
- Coordinated documentation for compliance and Broker/Dealer operations.
- Earned NASD financial services licenses, including: General Securities Representative (Series 7), Registered Financial Advisor, Uniform Combined State Law (Series 66), General Securities Principal (Series 24), Equity Trader (Series 55), and Registered Options Principal (Series 4)

TEACHING AND RESEARCH EXPERIENCE

**Jan 2019 – Present Adjunct Instructor
Howard University
Washington, D.C., U.S.A.**

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July 2012 – May 2014

- Instructed Applied Economics for Executives—course curriculum includes practical application of basic micro- and macroeconomic concepts for executives or aspiring executives
- Instructed Advanced Management Consulting and Global Management Consulting courses—a practitioner course curriculum that engages companies seeking opportunities in Africa and China. Students collaborate with other students from Central University of Finance and Economics and University of Witwatersrand Business School to complete class projects.

**Adjunct Professor
Strayer University
Washington, D.C., U.S.A.**

- Instruct courses within the Business School, including World Cultures and Organization Behavior

May 2010 – Aug 2010

**Graduate Assistant/Instructor
Howard University
Washington, D.C., U.S.A.**

- Instructed basic theories of International Macroeconomics
- Graded exams and written assignments

Sept 2009 – Aug 2010

**Research Assistant
Center for Urban Progress, Howard University
Washington, D.C., U.S.A.**

- Conducted research and qualitative and quantitative analysis for center's clients.
- Assisted staff in design and maintenance of database
- Assisted staff in writing code and analyzing data in SPSS
- Assisted staff and clients in the design, execution and evaluation of research projects, including literature reviews, surveys, data integration and analysis

Aug 2009 – May 2010

**Director, Cathedral Scholars Program
Washington National Cathedral
Washington, D.C., U.S.A.**

- Coordinated the financial, operational and administrative affairs for the academic classes, internship placements, and enrichment activities of the program
- Led team of recruiters during selection of 15 high school honor students for admission into the program
- Facilitate and develop interactive, reflective, and educational experiences for program participants that focused on college readiness skills and post-secondary preparation.
- Assisted program participants to identify prospective colleges, write essays/personal statements, and research scholarship opportunities
- Set budget for program activities with Vice President of Fundraising

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May 2009 – June 2009

**Assistant Director and Lecturer, Cathedral Scholars Program
Washington National Cathedral
Washington, D.C., U.S.A.**

- Taught “Senior Seminar” on financial planning in preparation for college
- Assisted the Director in daily activities of the program
- Provided clerical, logistical, and administrative support to the Director
- Provided leadership and mentoring to program participants
- Chaperone scholars on local college tours, campus visits, and other field trips.

Sept 2002 – May 2005

**Adjunct Algebra Instructor
Prince George’s Community College
Washington, D.C., U.S.A.**

- Instructed lessons in intermediate and advanced level Algebra

Sept 2001 – June 2006

**Math Tutor
Maya Angelou Public Charter School
Largo, MD, U.S.A.**

- Instructed lessons in Pre-Calculus and Advanced Placement Calculus
- Honored as “Tutor of the Year” in 2004

SELECTED PROFESSIONAL PUBLICATIONS

Kidd Telemaque, C., et. al. “USPS Service Performance.” [2015 Annual Compliance Determination.](#) Postal Regulatory Commission. March 29, 2016.

Kidd, C. *Public Representative Comments on Request of the United States Postal Service to Add Priority Mail Express, Priority Mail & First-Class Package Service Contract 2 to the Competitive Product List.* Postal Regulatory Commission. March 26, 2014.

Laver, C., Bzhilyanskaya, L., Fenster, L., Ferguson, & **Kidd, C.** [Reply Brief of the Public Representative. Mail Processing Network Rationalization Service Changes, 2012.](#) Postal Regulatory Commission. July 20, 2012.

Laver, C., Bzhilyanskaya, L., Fenster, L., Ferguson, & **Kidd, C.** [Initial Brief of the Public Representative. Mail Processing Network Rationalization Service Changes, 2012.](#) Postal Regulatory Commission. July 10, 2012.

Cigno, M. et al. [Review of Retiree Health Benefit Fund Liability.](#) Postal Regulatory Commission. July 30, 2009.

SELECTED ACADEMIC PUBLICATIONS

CURTIS E. KIDD TELEMAQUE, PHD

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Kidd Telemaque, C. *The Implications of Secondary Markets on sub-Saharan Development: Case Analysis from the Johannesburg and Nairobi Stock Exchanges.* London School of Economics. Africa Summit. April 4, 2014.

Kidd, C. [*The Social Implications of sub-Saharan Financial Markets: Case Analysis from the Nairobi and Johannesburg Stock Exchanges.*](#) Howard University Dissertation. May 2012.

Rattley, S. et al. *Client Profile and Client Satisfaction: Report On The District of Columbia Office on Aging, Aging and Disability Resource Center (ADRC).* September, 2010.

WORKS IN PROGRESS

Kidd Telemaque, C. *The Implications of sub-Saharan Financial Markets: A Comparative Study of Retail Investors from the Nairobi and Johannesburg Stock Exchanges.*

Kidd Telemaque, C. *The Effect of Broker Corruption on Kenya's Small Investors.*

PAST PRESENTATIONS

September 2014	Nordic Africa Institute. Nordic Africa Days 2014. "Emerging Middle-Class in Africa". Uppsala, Sweden
July 2014	The University of Nairobi, School of Business. African International Business and Management Conference. July 2014.
April 2014	London School of Economics and Political Science. Africa Summit. "The Implications of Secondary Markets on sub-Saharan Development: A Comparative Study of Investors from the Nairobi and Johannesburg Stock Exchanges." London, England.
April 2014	The District of Columbia Initiative on Africa. Nelson Mandela: Through the Eyes of a Stakeholder. Panel Moderator and Speaker.

PROFESSIONAL AFFILIATIONS

In-process	Chartered Financial Analysts Member
2017	African Business Fellows Fellow

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2017 – Present	Transformative Solutions Incorporated Partner
2013 – Present	Lwazi Transportation Services dba Just Electric Transportation President
2013 – Present	Visions Consulting Group, LLC Board Member and Acting Managing Director
2010 – Present	Kappa Alpha Psi Fraternity, Inc. Member, Washington, DC Alumni Chapter
2009 – 2010	African Studies Graduate Student Association, Howard University Vice President
2001 – 2006	Maya Angelou Chartered Public School Math Tutor Honored as “Tutor of the Year”, 2004
2000 – 2005	National Association of Securities Professionals (NASP) Member